

Prerequisites of Program Prioritization: Transparency & Buy-In through the UNC InfoCenter

ULEAD Team 2 ("Team STRetCH")

Than Austin, Associate Director of Transportation & Parking, UNC Rachelle Gold, Associate Professor of English, NCCU Catherine Heyer, Assistant Director of UNC Energy Frontier Research Center, UNC Stephanie Peterson, Senior Associate Director of Academics, MBA Program, UNC Herb Richmond, Assistant Director of Building Environmental Services, UNC



Program Prioritization

Prompt: "Meeting the Challenge of Program Prioritization"

How can the University best pursue prioritization in a multi-campus system?

WHO?

WHAT?

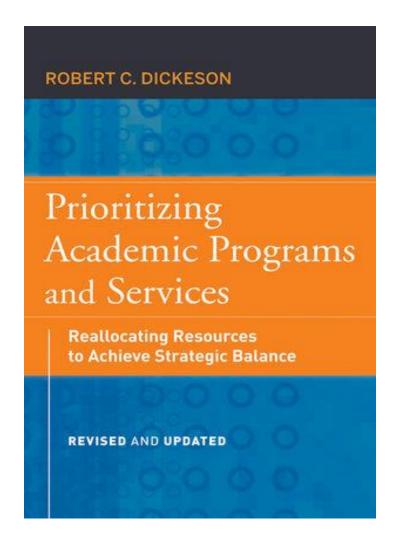
WHEN?

WHERE?

WHY?

HOW?

Dickeson's Criteria



- Resistan
- Campus
- Difficult
- Transpar
- Buy-in

WARNING Control PRIORITIZATION **IN PROGRESS**



TUITION HIKES, PROGRAM CUTS AND UNION BUSTING AHEAD

YOU WEREN'T GIVEN A CHOICE **BUT YOU DO HAVE A VOICE**

PROTEST! 3-1-2012

STUDENTS, STAFF, AND FACULTY UNITED. OccupyCCC.tumblr.com

to change





"I want you to find a bold and innovative way to do everything exactly the same way it's been done for 25 years."











JEGREES

Colleges and universities are grappling with a 24-hour, consumer-driven news cycle powerful enough to harm the reputation of even the most elite institutions.



2016 SUNY Fast Facts

Most recently available data, as of 2015-2016

www.suny.edu

Campuses	64	Academic Program Count Total	7,001
-		Undergraduate	4,345
Fall Enrollment (Headcount	442,940	Graduate	1,678
Undergraduate Enrollment	402,722	Combined Programs	978
Graduate Enrollment	40,218		
State Operated Enrollment	219,942	Degrees Granted	
University Centers	89,059	2014-15 AY Degrees Granted	95,584
Other Doctoral	16,939	Undergraduate	80,940
Comprehensive Colleges	87,764	4-year	41,250
Technology Colleges	26,180	2-year and Certificate	36,977
Community College Enrollment	222,998	Other Certificates/Diplomas	2,713
		Graduate	14,644
Gender		Masters	10,855
Female	239,073 (54.0%)	Doctoral	1,457
Male	203,867 (46.0%)	Post Graduate (First Professional)	1,293
		Other Certificates	1,039
Student Diversity			

256,867 (58.0%)

50,957 (11.5%)

46,778 (10.6%)

28,453 (6.4%)

24,975 (5.6%)

22,881 (5.2%)

7,040 (1.6%)

2,614 (0.6%)

1,745 (0.4%)

630 (0.1%)

SUNY Research Foundation: Sponsored Programs Administration FY 2014-15 Data

Alumni/Current NYS Residents

Alumni (Estimate, June 2014)

\$899.3 million Total Research Activity

\$776.1 million Direct Activity \$123.2 million Indirect Activity

White

Unknown

Hispanic/Latino

Black or African American

Asian/Pacific Islander

Under-represented Multi Non-under-represented Multi

American Indian/Alaska Native

Native Hawaiian/Other Pacific

Non-resident alien

Open SUNY (Online) Enrollment*

Number of Awards

Total Alumni

6.809

2,992,549 (e)

2,432,942 (e)



Consumer Protection

Environment

Good Government

Public Health

Higher Education

Mass Transit

Social Justice

Home

TAKE ACTION



higher education > protecting funding for higher education

Protecting Funding for Higher Education

Hundreds of millions of dollars in unfair budget cuts have led to tuition hikes, overcrowded classes and dwindling course offerings at the City University of New York (CUNY) and the State University of New York (SUNY). Students' graduations are being delayed, services and financial aid are being cu,t and critical maintenance needs are being ignored because of a lack of adequate public funding for higher education.

To protect SUNY and CUNY and fulfill the state's promise of access and affordability, students working with NYPIRG are pushing their state lawmakers to stand up for students and restore the recent cuts to public higher education. In good times and in bad, public investment in higher education makes sense.

DREAM Act
TAP
Higher Education Funding

Higher Education Funding Making Textbooks Affordable

Higher Education Home

Sign up for email updates:

email address

News Feed

Could CUNY Be Tuition-Free Again?

Lawmakers make lastminute push for SUNY funding

Blair Horner: Higher Ed Shortfall Gets Response

350 student groups join coalition against SUNY tuition increases

SUNY says it would freeze tuition with more state aid

Critics Assail Potential New York Move on Regulating Online Colleges

Alliance Fights Proposed CUNY Cuts

For Inmates, a Step Up With College

Visit the News Archive

Links & Resources

UNIVERSITY OF CALIFORNIA

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NEWS

INITIATIVES

UC SYSTEM

SUPPORT UC

The UC System

UC SYSTEM

Overview

Parts of UC

Leadership

Stewardship

Working at UC

Information Center



The only world-class public research university for, by and of California.

Educate.
Illuminate.
Serve.

We are here to shine a light on what's possible.

OF CALIFORNIA

Admissions

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NEWS

INITIATIVES

UC SYSTEM

SUPPORT UC

UC System > Information Center

Information Center

Explore the UC story through data

View Category:

All



Search Information Cent

Understanding UC

UC's commitment to social mobility

Dashboards



Diversity of UC's faculty and academic appointees

Diversity of UC's faculty and academics by gender, ethnicity and citizenship.



UC inventions at a glance

Admissions by source school

Data Tables

FTE of personnel by category and fund source.

UC Employees, Full-

Time Equivalent (FTE)

Transfers by Major

GPA ranges and counts for transfer applicants by major and CIP



The University of Texas System

FOURTEEN INSTITUTIONS. UNLIMITED POSSIBILITIES.

Home News UT Institutions Regents Administration Offices Quantum Leaps

Ethos

- We build trust through our actions—personal and professional; our credibility is our greatest asset.
- Our actions are moral, legal and ethical and we hold ourselves accountable when we fail to achieve this standard.
- We will be known as the most innovative, responsive and dedicated public university system in the nation.



THE UNIVERSITY OF TEXAS SYSTEM

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Quantum Leaps

THE UNIVERSITY of TEXAS SYSTEM

FIRST IN REUTERS' INNOVATION RANKING AMONG PUBLIC UNIVERSITIES



Trending:



Tony Cucolo, Associate Vice Chancellor & retired Army Major General, was honored during a recent Longhorn football win.



UT System partners with U.S. Census Bureau to provide salary and jobs data of UT graduates across the nation.



One-on-One Blog: Latinos are underrepresented in STEM, and we have a golden opportunity to change this.

Academic Institutions

UT Arlington

UT Austin

UT Dallas

UT El Paso

UT Permian Basin

UT Rio Grande Valley

UT San Antonio

UT Tyler

Health Institutions

UT Southwestern Medical

Center

UT Medical Branch at Galveston

UT Health Science Center

at Houston

UT Health Science Center

at San Antonio

UT MD Anderson Cancer

Center

UT Health Science Center

at Tyler

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Fast Facts 2016

seekUT

UT System Dashboard

UT System

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Accessibility
Open Records

Linking Notice

Texas Veterans Portal

TRAIL Search

State Links

Fraud Reporting

State of Texas

Texas Homeland Security

Where the Money Goes



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601 Colorado Street, Austin, Texas 78701-2982. (512)499-4200

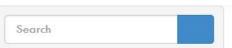


Home

Data +

About

seekUT



Navigating the Dashboard

DRIVING SUCCESS



#1 IN DEGREES AWARDED IN TO



#2 IN RESEARCH IN THE US



150 MEMBERS IN NATIONAL ACADEMIES



\$16.9B





UT System Measures Up

The University of Texas (UT) System is committed to transparency and is driving success by making critical information about its operations readily available to stakeholders through the UT System Dashboard. The UT System Measures Up section on the website highlights key metrics in each of the UT System mission areas. For further information, detailed data, and context for a metric, click on Learn More in metrics below.

Affordability



affordable medical education



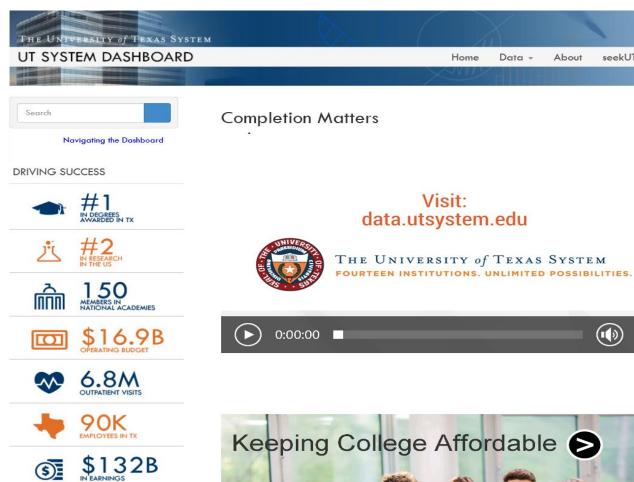
average tuition and fees for UT medical schools is 57% of the national average

UT Average \$17,648 National (Public) \$30,868

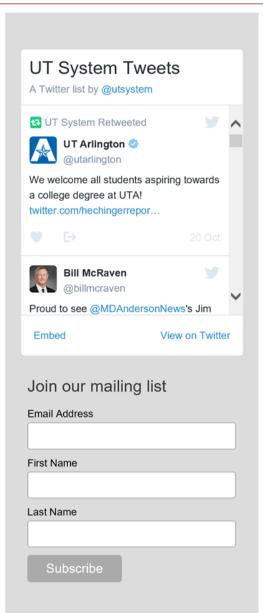
Learn More

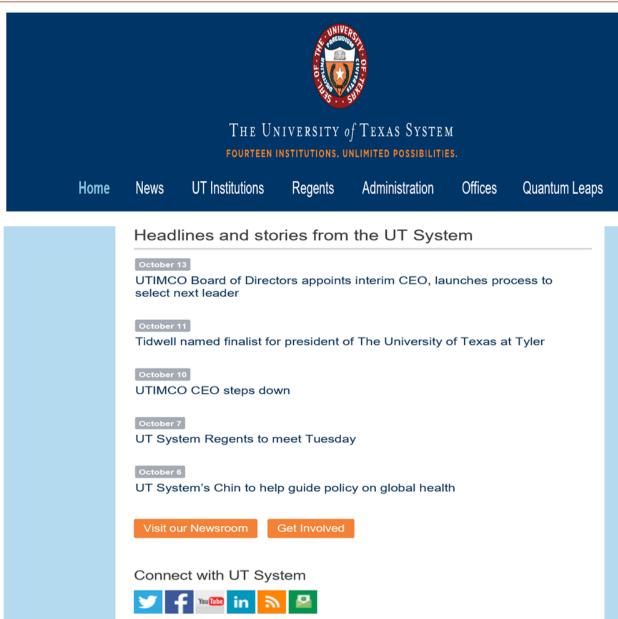


seekUT











Peer Review Highlights

- Mission & Strategic Goals
- Stakeholders
- Information & Reports
- Webpage
- Feedback & Social Media



Prioritization Initiatives UNC System

UNC System: Program Prioritization

NC Law: Review academic programs every 2 years
 End "unproductive, excessively costly,
 unnecessarily duplicative" programs

2011-2016: Academic Program Prioritization initiatives across system













UNC System: Program Prioritization

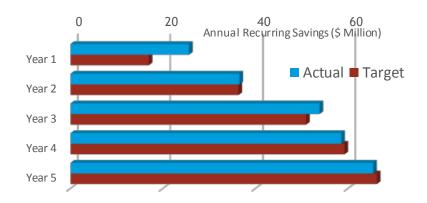
- PROTECT CORE MISSION: INSTRUCTION, RESEARCH, PUBLIC SERVICE
- Focus on operations to minimize impact of budget cuts on students & faculty



Operational Efficiency UNC-CH

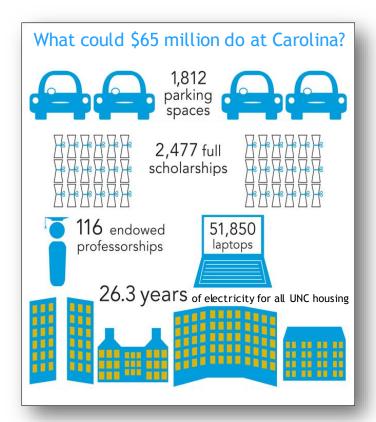
- Chancellor charge, faculty champions
- \$65 million/year recurring savings
- Accountability, metrics-driven







2009 - 2014



UNC GA & BOG Initiatives

2006-2013:

- UNC System operational efficiency programs save \$101M
 - President's Advisory Committee on Efficiency and Effectiveness (PACE)
 - UNC Finance Improvement and Transformation Program (UNC FIT)



UNC GA & BOG Initiatives

2013-2018 Strategic Plan:

Our Time Our Future: UNC Compact with North Carolina

- 1. Degree attainment responsive to NC needs
- 2. Academic quality
- 3. Serve NC people
- 4. Maximize efficiencies
- 5. Accessibility, affordability



NC Legislative Initiatives

- 2010 Deloitte Report: Expand Carolina Counts
- 2013 NC Program Evaluation Division Report:
 - "The UNC System Needs a More Comprehensive Approach and Metrics for Operational Efficiency"
 - Operational Efficiency as UNC system value
 - Buy-in: Campus leaders, faculty champions
 - System-wide



NC Legislative Initiatives

2014 General Assembly *Draft* Bill "UNC Operational Efficiency"

- Improve metrics, accountability
- Transparency
 - Redesign GA website
 - Communications Strategy & Branding
- Operational Efficiency Fund



UNC System Initiatives

Apr 2014

GA: Increased focus on efficiency, accountability

Jun 2014

BOG adopts 10 academic & efficiency metrics

Aug 2014

UNC Efficiency & Effectiveness Policy

Mar 2016

GA Launches InfoCenter



Mar 2016

Boston Consulting: Strengthen analytics & communication

Sep/Oct 2016

BOG: "Setting system goals for affordability & efficiency"







InfoCenter



InfoCenter

- Downloadable reports and infographics
- Reduces burden on UNC GA IT team

Transparency Efficiency Accountability



ABOUT OUR SYSTEM ~

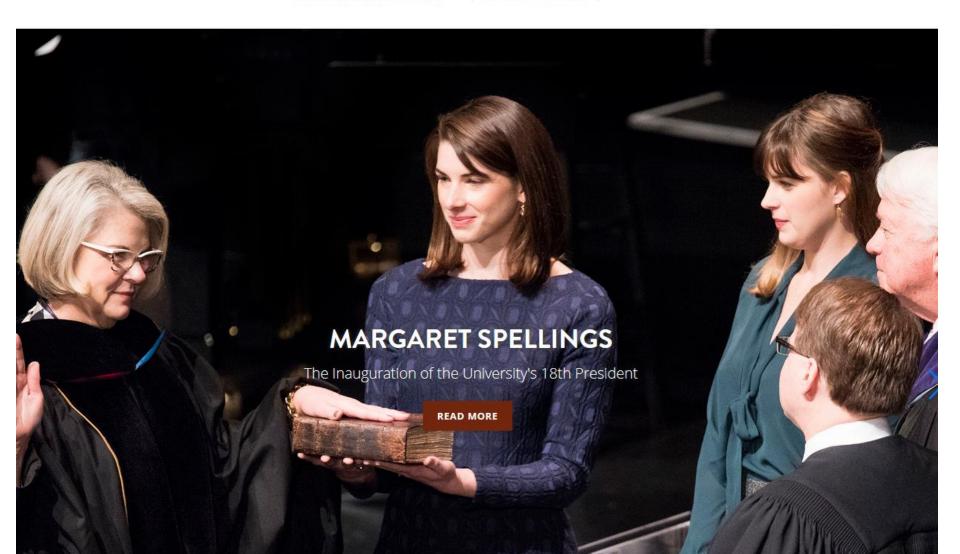
OUR 17 CAMPUSES ~

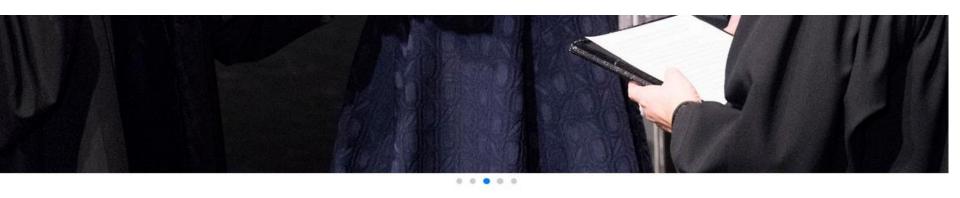
LEADERSHIP AND POLICY ~

RESEARCH AND DISCOVERY ~

SERVING LOCALLY AND GLOBALLY ~

STRATEGIC PLANNING





LATEST WEBSITE UPDATES

For more than 200 years, UNC has evolved to meet the needs of students and society. The work of visionary leaders continues that progress today with new and innovative ways to shape the future of education in the state.



UNC INFOCENTER

The UNC InfoCenter contains downloadable reports and data tables and interactive data tools.

InfoCenter supports transparency and accountability to North Carolina taxpayers and other stakeholders, and it supports efforts to increase the University's efficiency and impacts.



STRATEGIC PLANNING

The strategic planning process is about addressing priorities and improving our public higher education by strengthening institutions, improving student outcomes and providing access to affordable high-quality degrees.



UNC RESEARCH OPPORTUNITIES INITIATIVE (ROI)

The UNC Research Opportunities Initiative provides targeted funding for innovative and potentially game-changing research projects.



ABOUT OUR SYSTEM ~ OUR 17 CAMPUSES ~ LEADERSHIP AND POLICY ~ RESEARCH AND DISCOVERY ~ OUR MISSION STRATEGIC PLANNING A VISION FOR THE FUTURE 220 YEARS OF HISTORY NFOCENTER UNIVERSITY AFFILIATES dable reports and data tables and interactive data The UN CAMPUS SAFETY tools. The ency and accountability to North Carolina taxpayers SPECIAL INITIATIVES s efforts to increase the University's efficiency and and oth impacts. LICENSING PRACTICES STATISTICAL ABSTRACT ▦ INFOCENTER INTERACTIVE DATA DASHBOARI AND DATA TABLES COUNTY CONNECTIONS CONTACT US Explore the reports illustrating the positive difference The UNC Data Dashboard is an interactive, or lable information, accessible data database that gives students, parents, policyma ECONOMIC IMPACT ade to the Legislature, UNC Board UNC is making throughout North Carolina. Every county. taxpayers expanded access to detailed system uata on Every community. Every day. or Governors, and others. selected core measures.

INTERACTIVE DATA DASHBOARDS



ENROLLMENT

Explore enrollment trends across the UNC system, learn more about who our students are and where they come from.



TRANSFER STUDENTS

Examine trends in transfer student enrollment, first-year performance, and graduation rates.



FACILITIES USAGE

View classroom and instructional laboratory usage at multiple levels (rooms and seats, by day and by hour), including comparisons to norms and historical trends.



FRESHMEN ADMISSIONS AND PERFORMANCE

Students, parents, schools and school district officials can see admissions and performance information about high school graduates pursuing degrees at all the universities. Graduation rate information. Peer comparisons, and more.



RESEARCH AND DEVELOPMENT

Explore trends in research and sponsored programs. See award totals for external funding as well as the sources of those funds, and learn about the number of commercial innovations coming out of the University.



DEGREES

With over 200 academic programs across our campuses, UNC students earn degrees in a variety of critical fields. Learn more about degrees awarded over the past ten years, and sort the data by level of degree, field of study and demographics.



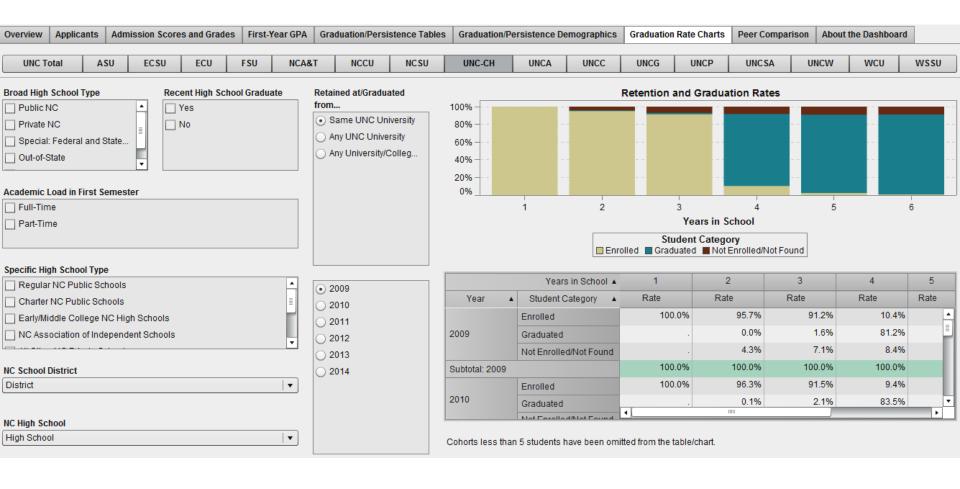
JOBS FOR NC

In partnership with the Department of Commerce's Labor and Economic Analysis Division, UNC tracks employment outcomes of graduates working in the state presented through NC's Tool for Online Workforce and Education Reporting (NC TOWER).



EDUCATOR QUALITY

The Educator Quality Dashboard serves as an interactive on-line tool for viewing and analyzing data reflecting our progress towards the goal of augmenting the quantity and quality of public school educators serving our state's students.



REPORTS AND DATA TABLES

STUDENTS

Examine enrollment trends for freshmen, transfer, and online students; degrees conferred; and average SAT scores.

GOVERNMENT RELATIONS

Learn about Federal and State Government Relations' priorities in funding the University and policy agendas. RESEARCH ACTIVITIES

Explore trends in research and sponsored programs, including external funding and the number of commercial innovations.

TUITION, FEES AND FINANCIAL AID

View tuition and fees for undergraduate and graduate programs by campus.

IMPACT AND OUTREACH

See public higher education's economic impact and outreach contributions to communities across the state.

ACADEMIC PROGRAMS

View specific reports on nursing programs, teacher prep, and low productivity programs.

FACULTY AND STAFF

Explore reports on faculty workload, performance of tenured faculty, employee salary data and salary adjustments.

BUDGET AND FINANCE

View financial statements, audit reports, capital projects, and financial analyses.

FACILITIES

Examine classroom and instructional laboratory usage at multiple levels (rooms and seats, by day and by hour), including comparisons to norms and historical trends.



The

 Incentivize savings practices to encourage and Current state statutes governing the carry-over of G direct incentive for campuses to conserve funds. Ca institution's annual General Fund appropriation. The managers fear they will lose funds going forward if the practices are designed to encourage savings.

This recommendation would increase the current of appropriation. These retained savings could be used repairs and renovations, (2) computer and equipme the Distinguished Professorship program, and (4) in

2) Provide In-state tuition for military veterans

In 2014, Congress passed comprehensive Veterans provide in-state tuition for certain veterans or risk the federal legislation, the NC legislature passed a budg in the VA's Yellow Ribbon Program with the first aw legislation, the Yellow Ribbon Program proposal is not seen the Yellow Ribbon Program Proposal Indiana Proposal Indiana Proposal Indiana Propo

We encourage the legislature to pass conforming le 1tt, 2015, and carry-forward the 2014-15 appropriat to pay for the transition cost associated with comple

3) Restore BOG Authority for certain Repair & Re The University of North Carolina and state governm critical infrastructure, due to inconsistent Repair & i a \$2b R&R shortfall. Until recently, UNC institutions efficiencies in their operating budget to tackle their problems before they became emergency repairs. V the Board of Governors and allow the institutions to contractually obligated to complete the R&R project

4) University Budget Effectiveness

When the State Budget Act was enacted in 2006, th legislative branch of government and included seve the 2013 budget process however, slight changes w inconsistent dual reporting requirement to both the Board of Governors-approved budget. UNC must no executive branch, while also presenting the needs or elsewhere in statute. We encourage the legislature position as an agency governed by the legislative br Committee on Educational Planning, Policies and Programs

December 4, 2014

February 20, 2014
......Andrea Poole

Situation:

The Board of Governors is required, per Senate Bill 761 of the 2013 Session of the General Assembly of North Carolina, to submit two reports in collaboration with the State Board of Community Colleges. The first, to address Section 3 of the Bill, proposes a plan to evaluate and award credit for military training in a coordinated fashion across the two systems. The second, to address Section 4 of the Bill, is a report on job development and nondegree training programs for military students.

Background:

Senate Bill 761, passed by the General Assembly of North Carolina in its most recently completed session, requires that the UNC and Community College systems work together to develop a plan to award academic credit in a coordinated fashion to students who present with military training and to address the need for nondegree programs, especially in some licensed occupations, for military students. The reports are due to the Joint Legislative Education Oversight Committee, the cochairs of the House Homeland Security, Military, and Veterans Affairs Committee, and the cochairs of the Legislative Research Commission Study Committee on Civilian Credit for Military Training, in mid-to-late December. The attached reports have been developed by workgroups composed of system-level staff and institutional representatives from the NC Community College and UNC systems. The report on academic credit for military training (for Section 3 of the bill) provides an overview of existing practice with regard to the award of military credit, a summary of the accomplishments of the workgroup thus far, and a plan for moving forward with coordinated review and approval of academic credit for a variety of military courses and occupational specialty training experiences. The report on job development and nondegree training programs (for Section 4 of the bill) addresses the link between military occupational specialties (MOSs) and some licensed occupations, the VA approved nondegree programs that can help support job training, and an assessment of the ability of community colleges and other training centers to offer such programs.

Assessment: Approval of the reports is recommended.

Action: This item requires a vote.

make the needs of the

sembly.

requested operating and 2018 Strategic Plan, "Our Carolina." The 2013-14 in UNC system than was prenrollment change and but also included a \$65.8 in million in strategic plan I funding and two capital

d implement additional pended in 2012-13. This flexibility reduction and a a legislative increase to second year funding for renovated buildings.

bly to provide the funds uce the highly educated omic competitiveness in done its part to absorb nturn, and UNC continues and related spending per fucational costs borne by arge tuition increases will and threaten academic

lered outside the UNC e priorities, to retain our ed equally in any increase



2015 DURHAM COUNTY

US Senate Representative(s)

Richard Burr, Thom Tillis

US House Representative(s)

G.K. Butterfield (1st District), Mark Walker 6th District), George Holding (13th District), David Price 4th District

UNIVERSITY OF NORTH CAROLINA

2015 DURHAM COUNTY

State Senate Representative(s)

Mike Woodard, Royd B. McKissick, Jr.

State House Representative(s)

Larry Hall, Paul Luebke, Mickey Michaux, Graig Meyer

COUNTY FAST FACTS

5,011 UNDERGRADUATE STUDENTS from country enrolled at UNC indications

STUDENTS ENROLLED

education-only programs

from county in UNC distance

CRADUATE AND PROFESSIONAL

students from gounty enrolled at UNC

RESIDENTS IN YOUR COUNTY

■ UNC Employees



UNC Alumni

27,974

COOPERATIVE IMPACT

Cooperative Extension agents provide information that enhances agriculture, forest, and food systems, develops responsible youth, builds quality communities, and conserves and improves the environment and natural

NC State and NC A&T ama seed nearly 98,000 contacts, oreating an economic impact of a pproximately \$6,919,000 in the county.

CONSULTING SUCCESS

The Small Business and Technology Developm (SBTDC) provides management counseling and educational services to small and mid-sized bu North Capilina.

 SBTDC provided 301 businesses in Durham withbusiness management, finance, and mark consulting.

HEALTHCARE UPDATE

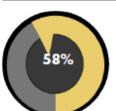
- North Carolina Area Health Education Centers (AHEC) provided continuing education and training for 4,010 facilitated 480-medical student rotations at area hospitals, and arrange offer additional medical training for 6 students in the county.
- A total of \$20,049,023 in uncompensated medical care was provided to county residents.

SPIRIT OF COLLABORATION

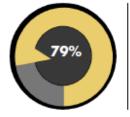
institutions

The NC Central, NC State, and UNC-Chapel Hill Schools of Education partnered with local schools in the County to improve professional development for teachers, school ad counseling, and other educational professionals. The partnership was also designed to renew and improve school curriculum, conduct educational research that improves claronation, and when best practices.

The UNC-Orapal Hill School of Government made 2.812 contacts with Durham County citizens and officials through course participation, publication purchases, teaching as advising projects, a North Carolina benchmarking project, a civic education consortium, and environmental finance advising projects.



LEFT: Percentage of North Carolina publichigh school graduates from the county who applied and were accepted to at least one UNC institution. RIGHT: Recentage of undegraduate students from the county using financial aid.





Scan the OR o County Impact

COUNTY UNDERGRADUATE/ GRADUATE ENROLLMENT BY CAMPUS









UNC-PENSAGNE FAMILIESTAE BUZAMENCITY STATE SCHOOL OF THE ARE

2015 UNDERGRADUATE DEGREES AWARDED BY AREA OF STUDY

BEHAVIORAL SCIENCES (24.8%)

NATURAL SCIENCES (20.0%)

HUMANITIES (15.8%)

HEALTH PROFESSIONS (14.5%)

BUSINESS (11.8%)

EDUCATION (0.3%)

RESEARCH IN ACTION

Approximately \$43,000,000 in research grants have been awarded to Durham County-based projects.

Thanks to this funding, Appalachian State, East Canolina, Fayetteville State, NC Cantral, North Carolina A&T, NC State, UNC Chape I HII, UNC Charlotte, UNC Greenshoro, UNC Pembroke, UNC Wilmington, Western Carolina, Winston Salem State, UNC Greenshoro A currently have research in itselfves underway that affect county residents.

STATEWIDE SYSTEM FACTS

#\$1.3 billion: Grants for Research and Sponsored Programs

#752,924 : Number of patients served by UNC physicians

■ 105,073 : Number of patients serve d by ECU physicians

■85% of UNC students are from North Carolina

#28% of undergraduate students are transfer students, with half arriving from community colleges

■18% of students attendicollege part-time

#40% of UNC students are over the age of 21



County Impact information

www.northcarolina.edu | www.online.northcarolina.edu | www.uncserves.northcarolina

InfoCenter Highlights

- Provides myriad of data on the 17 campuses
- Infographics can be easily interpreted
- Data is readily accessible
 - Public site
 - Used to inform program prioritization decisions



InfoCenter Opportunities

- Stable and sustainable foundation
- Clear design with intuitive tools
 - Avoid misinterpretation
- Customizable reports
- Tell the story
- Marketing and active outreach



Recommendations

Recommendations

- 1. Communications Strategic Plan
- 2. Communication Strategy User Group
- 3. Dedicated Budget
- 4. Additional Staff Resources
- 5. Customized User Experience
- 6. Grassroots Marketing Campaign



Communications Strategic Plan

- Develop goals and objectives for InfoCenter
- Tie into UNC GA Strategic Plan



The UNC system must continue its proud heritage of access and student diversity.



AFFORDABILITY AND EFFICIENCY

Ensure a UNC education is within the financial means of all in the state.



Increase degree attainment and ensure value and relevance for students.



Deepening partnerships that strengthen local communities and the state's economy.



EXCELLENT AND DIVERSE INSTITUTIONS

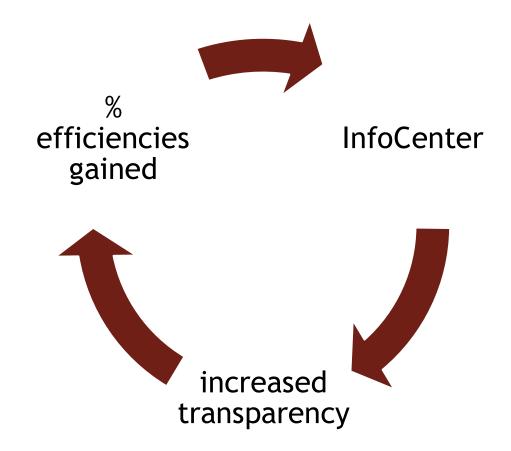
Help institutions achieve excellence within individual missions.

Communication Strategy User Group

- Composed of users and stakeholders
- Provides feedback and testing of new ideas

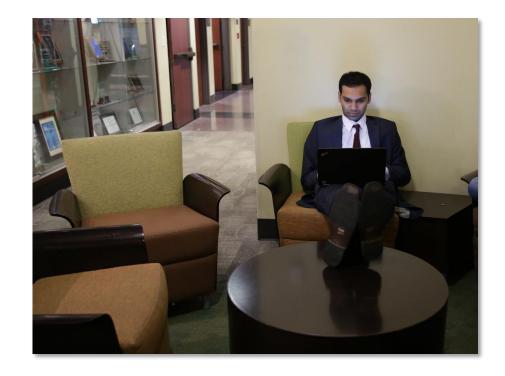


Dedicated Budget



Staff Resources Needed

- Consultant: upgrade website
- Interns: drive grassroots campaign

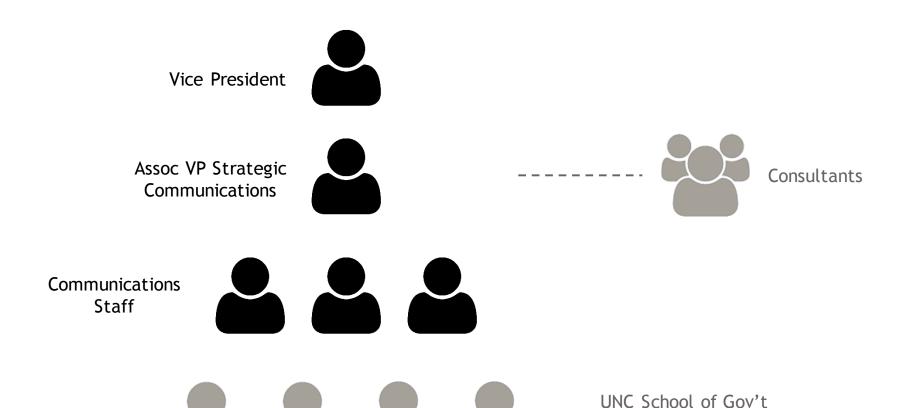


UNC School of Media & Journalism

NCCU Dept of Mass Communications

UNC GA Communications Staff

Interns

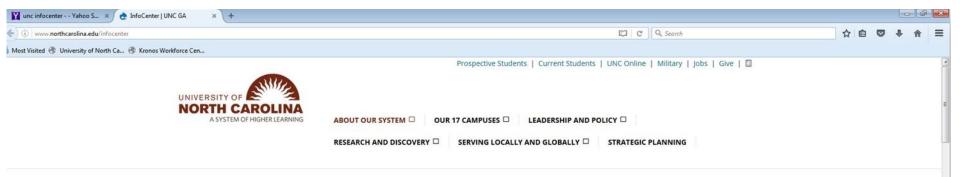


Customized User Experience

 Customized reports (in process)

Targeted user experience __





UNC INFOCENTER

The UNC InfoCenter contains downloadable reports and data tables and interactive data tools. The InfoCenter supports transparency and accountability to North Carolina taxpayers and other stakeholders, and it supports efforts to increase the University's efficiency and impacts.

Please help us customize your experience and provide you the best information possible. Click the button below that best represents who you are:



Future Student or Parent



High School Guidance Counselor



UNC Member Institution



General Assembly Staff



Other

Grassroots Marketing Campaign

- Outreach to key partners and site users
 - High school guidance counselors
 - Chambers of commerce
 - Legislative aides
 - Parents and future students
- Outreach tools







Grassroots Marketing Campaign







Next Steps

- Disseminate Project Report
- Identify user group members
- Provide sample marketing letter
- Develop contact lists for grassroots campaign
- Connect with schools and departments to identify interns



Acknowledgements

Acknowledgements

- Bryan Andregg
 - ULEAD Coach, IT Security & Systems Manager,
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- Camille Barkley
 - Associate Vice President for Strategic Communications, UNC GA
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 - Associate Vice President for Institutional Research, UNC GA
- Steven Hopper
 - Interim Chief Information Officer, UNC GA
- Mike Patil
 - Executive Director, Carolina Counts, UNC

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- David W. Stevens
 - Senior Associate Dean, Business & Operations, UNC Kenan-Flagler Business School
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Thank you!



Appendix

Image Citations